MARYLAND HEALTH CARE COMMISSION

MATTER/DOCKET NO.
DATE DOCKETED

COMPREHENSIVE CARE FACILITY (NURSING HOME) APPLICATION FOR CERTIFICATE OF NEED

ALL PAGES THROUGHOUT THE APPLICATION SHOULD BE NUMBERED CONSECUTIVELY.

PART I - PROJECT IDENTIFICATION AND GENERAL INFORMATION

				3.a.			
	me of Project see or Propos				Name of	Facility	
				b.			
Street					Street (P	roject Site)	
City	Zip		County	C.	City	Zip	County
City	Ζip		County		City	Ζip	County
				4.			
Telephon	e				Name of applicant		lifferent than
Name of	Owner/Chief E	Exec	cutive				
				5.a.			
•	me of Project		• •		Represer		
(ie. it mor	e than one ap	plica	ant)		Co-Applic	cant	
				b.			
Street					Street		
<u></u>				C.			
City	2	Zip	County		City	Zip	County
				d.			
Telephon	e				Telephon	ie	
Name of	Owner/Chief E	Exec	utive				

Name and Title	Name and Title			nd Title		
			b			
Street			Street			
			C	Zip		
City	Zip	County	City	Zip	County	
			d			
Telephone No.			Telepho	ne No.		
Fax No.			Fax No.			
Brief Project De	escription	(for identifica	tion only; see als	so item #14):		
Legal Structure	of Licens	ee (check or				
a. Governi Propriet Nonprof	mental ary fit	b. Sole Partn Corpo Subcl	ne from each colu Proprietorship ership oration hapter "S"	umn):	rmed	
a. Governi Propriet	mental ary fit	b. Sole Partn Corpo Subcl	ne from each colu Proprietorship ership oration hapter "S"	umn): c. To be Fo	rmed	
a. Governi Propriet Nonprof	mental tary fit ed Capaci	b. Sole l Partn Corpo Subcl	ne from each colu Proprietorship ership oration hapter "S"	umn): c. To be Fo	rmed	
a. Governi Propriet Nonprof Current License	mental tary fit ed Capaci Uni Des	b. Sole Partn Corpo Subcl ty and Propo	Proprietorship ership pration hapter "S" sed Changes: Currently Licensed/	umn): c. To be Fo Existing Units to be Added or	rmed —— Total Units Project is	
a. Governi Propriet Nonprof Current License	mental tary fit ed Capaci Uni Des	b. Sole Partn Corpo Subcl ty and Propo t	Proprietorship ership pration hapter "S" sed Changes: Currently Licensed/	umn): c. To be Fo Existing Units to be Added or	rmed —— Total Units Project is	

"Slots"

Adult Day Care

Other (Specify)

10. Community Based Services Provided by Facility:

	Existing/Proposed
Respite Care Program (Yes/No)	/
Dedicated Respite Beds (Number)	/
Congregate Meals (Yes/No)	/
Telephone Reassurance (Yes/No)	/
Child Day Care (Yes/No)	/
Transportation (Yes/No)	/
Meals on Wheels (Yes/No)	/
Other (Specify)	/

Project Lo	cation and	Site C	ontrol:
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A.	Site Size acres	
B.	Have all necessary State and Local land use approvals, including zoning, for the	he
	project as proposed been obtained? YESNO (If NO, describe	
	below the current status and timetable for receiving necessary approvals.)	
	3 ,,	
	-	
C.	Site Control:	
C.	Site Control.	
(1)	Title held by:	
(1)	Title field by.	
(2)	Ontions to purchase hold by:	
(2)	Options to purchase held by:	
	(i) Expiration Date of Option	
	(ii) Is Option Renewable? If yes, Please explain	
	(""\O_==t_=t_O=t_==	
	(iii)Cost of Ontion	

	(3)		Lease held by:	
		(i) (ii)	Is Lease Renewable	If yes, please explain
		(iii)Co		
	(4)	Optio	n to lease held by:	
		(i) (ii)	Expiration date of Option Is Option Renewable?	If yes, please explain
		(iii)		
	(5)			, lease, or option, please explain how site
PERI	FORMAI	NCE R		3, PLEASE NOTE APPLICABLE ES SET FORTH IN COMMISSION
12.	Projec	t Imple	ementation Target Dates (for co	onstruction or renovation
	Α.	proje	,	months from approval date.
	B.	Begir	nning Construction mo	nths from capital obligation.
	C. D.		icensure/First Use mo Itilization months from	
13.		ct Imple ations)		rojects <u>not</u> involving construction or
	A.			months from approval date.
	B. C.		.icensure/First Use m Itilization months from	onths from capital obligation. first use.
14.	Projec	t Desc	ription:	
			asonably full description of the ces to be provided following co	project's construction and renovation plan mpletion of the project.

15. Project Drawings:

Projects involving renovations or new construction should include architectural schematic drawings of plans outlining the current facility (if applicable), the new facility (if applicable) and the proposed new configuration. These drawings should include:

- 1) the number and location of nursing stations,
- 2) approximate room sizes,
- 3) number of beds to a room,
- 4) number and location of bath rooms,
- 5) any proposed space for future expansion, and
- 6) the "footprint" and location of the facility on the proposed or existing site.
- 16. Features of Project Construction:
 - A. Please Complete "CHART 1. PROJECT CONSTRUCTION CHARACTERISTICS" describing the applicable characteristics of the project, if the project involves new construction.

В.	Explain any plans for bed expansion subsequent to approval which are incorporated in the project's construction plan.
C.	Please discuss the availability of utilities (water, electricity, sewage, etc.) for the proposed project, and the steps that will be necessary to obtain utilities.

Sase Building Characteristics	Chart 1. Project Constru	iction Characteristics and Costs	
Class of Construction	Base Building Characteristics	Complete	if Applicable
Class A		New Construction	Renovation
Class B Class C Class D Type of Construction/Renovation Low Average Good Excellent Number of Stories Total Square Footage Basement First Floor Second Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Fourth Floor First Floor Second Floor Third Floor First Floor Fourth Floor			
Class C			
Class D	Class B		
Type of Construction/Renovation Low Average Good Excellent Number of Stories Total Square Footage Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Second Floor First Floor Second Floor Fourth Floor	Class C		
Low Average Good Excellent Number of Stories Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Perimeter footage Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Fourth Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Fourth Floor Fourth Floor Fourth Floor Second Floor Third Floor Fourth Floor	Class D		
Average Good Excellent Number of Stories Total Square Footage Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor First Floor Basement First Floor Fourth Floor Fourth Floor Forth Floor First Floor Second Floor First Floor Second Floor First Floor Second Floor Fourth Floor	Type of Construction/Renovation		
Good Excellent	Low		
Good Excellent	Average		
Total Square Footage Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Second Floor Third Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Wall Height (floor to foe eaves) Basement First Floor Second Floor Third Floor Second Floor Third Floor Second Floor Third Floor Second Floor Fourth Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Second Floor Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Good		
Total Square Footage Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Wall Height (floor to eaves) Basement First Floor Second Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Second Floor Third Floor Second Floor Fourth Floor Second Floor Third Floor Fourth Floor Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Excellent		
Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Fourth Floor	Number of Stories		
Basement First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Fourth Floor		·	
First Floor Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Second Floor Third Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Total Square Footage		
Second Floor Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Type Passenger Freight Number Sprinklers (Wet or Dry System)			
Third Floor Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	First Floor		
Fourth Floor Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Second Floor		
Perimeter in Linear Feet Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Second Floor Third Floor Fourth Floor Fourth Floor Server Fourth Floor Fourth Floor Fourth Floor Fourth Floor Sprinklers (Wet or Dry System) Type of HVAC System	Third Floor		
Basement First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor The Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Fourth Floor		
First Floor Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Perimeter in Linear Feet		
Second Floor Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Basement		
Third Floor Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	First Floor		
Fourth Floor Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Second Floor		
Wall Height (floor to eaves) Basement First Floor Second Floor Third Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Third Floor		
Basement First Floor Second Floor Third Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Fourth Floor		
Basement First Floor Second Floor Third Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Wall Height (floor to eaves)		
Second Floor Third Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Basement		
Third Floor Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	First Floor		
Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Second Floor		
Fourth Floor Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Third Floor		
Elevators Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System			
Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System			
Type Passenger Freight Number Sprinklers (Wet or Dry System) Type of HVAC System	Elevators		
Number Sprinklers (Wet or Dry System) Type of HVAC System		Freight	
Sprinklers (Wet or Dry System) Type of HVAC System			
Type of HVAC System			
.,,	Type of Exterior Walls		

Chart 1. Project Construction Characteristics and Costs (cont.)					
	Costs	Costs			
Site Preparation Costs	\$	\$			
Normal Site Preparation*					
Demolition					
Storm Drains					
Rough Grading					
Hillside Foundation					
Terracing					
Pilings					
Offsite Costs	\$	\$			
Roads					
Utilities					
Jurisdictional Hook-up Fees					
Signs	\$	\$			
Landscaping	\$	\$			

^{*}As defined by Marshall Valuation Service. Copies of the definitions may be obtained by contacting staff of the Commission.

PART II - PROJECT BUDGET

(INSTRUCTION: All estimates for 1.a.-d., 2.a.-h., and 3 are for current costs as of the date of application submission and should include the costs for all intended construction and renovations to be undertaken DO NOT CHANGE THIS FORM OR ITS LINE ITEMS. IF ADDITIONAL DETAIL OR CLARIFICATION IS NEEDED, ATTACH ADDITIONAL SHEET.)

Α.	Use o	of Funds		
1.	Capita	al Costs:		
	a. (1) (2) (3) (4) (5) (6)	New Construction Building Fixed Equipment (not included in construction) Land Purchase Site Preparation Architect/Engineering Fees Permits, (Building, Utilities, Etc)	\$ 	
	SUBT	TOTAL	\$_	
	b. (1) (2) (3) (4)	Renovations Building Fixed Equipment (not included in construction) Architect/Engineering Fees Permits, (Building, Utilities, Etc.)	\$ 	
	SUBTOTAL		\$	
	c. (1) (2) (3) (4)	Other Capital Costs Major Movable Equipment Minor Movable Equipment Contingencies Other (Specify)	_ _ _ _	
	TOTAL CURRENT CAPITAL COSTS (a - c)		\$_	
	d. (1) (2)	Non Current Capital Cost Interest (Gross) Inflation (state all assumptions,	\$	
		Including time period and rate)	\$_	

2. <u>Financing Cost and Other Cash Requirements</u>:

(a - d)

TOTAL PROPOSED CAPITAL COSTS

	 a. Loan Placement Fees b. Bond Discount c. Legal Fees (CON Related) d. Legal Fees (Other) e. Printing f. Consultant Fees	\$		
	TOTAL (a - j)	\$		
3.	Working Capital Startup Costs	\$		
	TOTAL USES OF FUNDS (1 - 3)	\$		
В.	Sources of Funds for Project:			
1. 2. 3. 4. 5. 6. 7.	Cash Pledges: Gross, less allowance for uncollectables = Net Gifts, bequests Interest income (gross) Authorized Bonds Mortgage Working capital loans Grants or Appropriation (a) Federal (b) State (c) Local			
9.	Other (Specify)			
TOTA	L SOURCES OF FUNDS (1-9)	\$		
	Lease Costs: a. Land b. Building c. Major Movable Equipment d. Minor Movable Equipment e. Other (Specify)	\$ \$ \$	XXX	= \$ = \$ = \$ = \$ = \$

PART III - CONSISTENCY WITH REVIEW CRITERIA AT COMAR 10.24.01.08G(3):

(INSTRUCTION: Each applicant must respond to all applicable criteria included in COMAR 10.24.01.08G(3). Each criterion is listed below.)

10.24.01.08G(3)(a). The State Health Plan.

List each standard from the Long Term Care chapter of the State Health Plan (COMAR 10.24.08) and provide a direct, concise response explaining the project's consistency with that standard. In cases where standards require specific documentation, please include the documentation as a part of the application. (Copies of the State Health Plan are available from the Commission. Contact the Staff of the Commission to determine which standards are applicable to the Project being proposed.)

10.24.01.08G(3)(b). Need.

For purposes of evaluating an application under this subsection, the Commission shall consider the applicable need analysis in the State Health Plan. If no State Health Plan need analysis is applicable, the Commission shall consider whether the applicant has demonstrated unmet needs of the population to be served, and established that the proposed project meets those needs.

Please discuss the need of the population served or to be served by the Project.

Responses should include a quantitative analysis that, at a minimum, describes the Project's expected service area, population size, characteristics, and projected growth. For applications proposing to address the need of special population groups identified in this criterion, please specifically identify those populations that are underserved and describe how this Project will address their needs.

[(INSTRUCTION: Complete Table 1 for the Entire Facility, including the proposed project, and Table 2 for the proposed project only using the space provided on the following pages. Only existing facility applicants should complete Table 1. All Applicants should complete Table 2. Please indicate on the Table if the reporting period is Calendar Year (CY) or Fiscal Year (FY)]

TABLE 1: STATISTICAL PROJECTIONS - ENTIRE FACILITY

	Two Most Ended Re	Actual cent Years	Current Year Projected	Projected Years (ending with first full year at full utilization			ation
CY or FY (Circle)	20	20	20	20	20	20	20
1. Admissions							
a. ECF							
b. Comprehensive							
c. Assisted Living							
d. Respite Care*							
e. Adult Day Care							
f. Other (Specify)							
g. TOTAL							
2. Patient Days							
a. ECF							
b. Comprehensive							
c. Assisted Living							
d. Respite Care*							
e. Adult Day Care							
f. Other (Specify)							
g. TOTAL							

Table 1 cont.	Two Most Actual Ended Recent Years		Current Year Projected	Projected Years (ending with first full year at full utilization				
CY or FY (Circle)	20	20	20	20	20	20	20	
3. Occupancy Percentage*								
a. ECF								
b. Comprehensive								
c. Assisted Living								
d. Respite Care								
e. Adult Day Care								
f. Other (Specify)								
g. TOTAL								
4. Number of Licensed								
Beds/Slots			T	T	<u> </u>	T	T	
a. ECF								
b. Comprehensive								
c. Assisted Living								
d. Respite Care								
e. Adult Day Care								
f. Other (Specify)								
g. TOTAL								

^{*} Number of beds and occupancy percentage should be reported on the basis of licensed beds. Respite care admissions, patient days and number of beds should **not** be included in "comprehensive care" or "domiciliary care" categories.

TABLE 2: STATISTICAL PROJECTIONS - PROPOSED PROJECT

(INSTRUCTION: All applicants should complete this table.)

	Projected Years (Ending with first full year at full utilization)					
CY or FY (Circle)	20	20	20	20		
1. Admissions						
a. ECF						
b. Comprehensive						
c. Assisted Living						
d. Respite Care*						
e. Adult Day Care						
f. Other (Specify)						
g. TOTAL						
2. Patient Days						
a. ECF						
b. Comprehensive						
c. Assisted Living						
d. Respite Care*						
e. Adult Day Care						
f. Other (Specify)						
g. TOTAL						
3. Occupancy Percentage						
a. ECF						
b. Comprehensive						
c. Assisted Living						
d. Respite Care*						
e. Adult Day Care						
f. Other (Specify)						
g. TOTAL						

Table 2 cont.	Projected Years (Ending with first full year at full utilization)					
CY or FY (Circle)	20	20	20	20		
4. Number of Beds						
a. ECF						
b. Comprehensive						
c. Assisted Living						
d. Respite Care*						
e. Adult Day Care						
f. Other (Specify)						
g.TOTAL						

^{*} Respite care admissions, patient days, and number of beds should **not** be reported under "comprehensive" or "assisted living" categories.

10.24.01.08G(3)(c). Availability of More Cost-Effective Alternatives.

For purposes of evaluating an application under this subsection, the Commission shall compare the cost-effectiveness of providing the proposed service through the proposed project with the cost-effectiveness of providing the service at alternative existing facilities, or alternative facilities which have submitted a competitive application as part of a comparative review.

Please explain the characteristics of the Project which demonstrate why it is a less costly or a more effective alternative for meeting the needs identified.

For applications proposing to demonstrate superior patient care effectiveness, please describe the characteristics of the Project which will assure the quality of care to be provided. These may include, but are not limited to: meeting accreditation standards, personnel qualifications of caregivers, special relationships with public agencies for patient care services affected by the Project, the development of community-based services or other characteristics the Commission should take into account.

10.24.01.08G(3)(d). Viability of the Proposal.

For purposes of evaluating an application under this subsection, the Commission shall consider the availability of financial and nonfinancial resources, including community support, necessary to implement the project within the time frame set forth in the Commission's performance requirements, as well as the availability of resources necessary to sustain the project.

Please include in your response:

- a. Audited Financial Statements for the past two years. In the absence of audited financial statements, provide documentation of the adequacy of financial resources to fund this project signed by a Certified Public Accountant who is not directly employed by the applicant. The availability of each source of funds listed in Part II, B. Sources of Funds for Project, must be documented.
- b. Existing facilities shall provide an analysis of the probable impact of the Project on the costs and charges for services at your facility.
- c. A discussion of the probable impact of the Project on the cost and charges for similar services at other facilities in the area.
- d. All applicants shall provide a detailed list of proposed patient charges for affected services.

(INSTRUCTIONS: Table 3, "Revenue and Expenses - Entire Facility (including the proposed project)" is to be completed by existing facility applicants only. Applicants for new facilities should not complete Table 3. Table 4, "Revenues and Expenses - Proposed Project," is to be completed by each applicant for the proposed project only. Table 5, "Revenues and Expenses (for the first full year of utilization", is to be completed by each applicant for each proposed service in the space provided. Specify whether data are for calendar year or fiscal year. All projected revenue and expense figures should be presented in current dollars. Medicaid revenues for all years should be calculated on the basis of Medicaid rates and ceilings in effect at the time of submission of this application. Specify sources of non-operating income. State the assumptions used in projecting all revenues and expenses.)

TABLE 3: REVENUES AND EXPENSES - ENTIRE FACILITY (including proposed project)

	Two Most Actual Ended Recent Years		Current Year Projected	Projected Years (ending with first full year at full utilization			lization
CY or FY (Circle)	20	20	20	20	20	20	20
1. Revenue							
a. Inpatient Services							
b. Outpatient Services							
c. Gross Patient Services Revenues							
d. Allowance for Bad Debt							
e. Contractual Allowance							
f. Charity Care							
g. Net Patient Services Revenue							
h. Other Operating Revenues (Specify)							
i. Net Operating Revenue				_			

Table 3 cont.	Two Most Actual Ended Recent Years		Current Year Projected	Projected Years (ending with first full year at full utilization			ilization
CY or FY (Circle)	20	20	20	20	20	20	20
2. Expenses					_	_	_
Salaries, Wages, and Professional Fees, (including fringe benefits)							
b. Contractual Services							
c. Interest on Current Debt							
d. Interest on Project Debt							
e. Current Depreciation							
f. Project Depreciation							
g. Current Amortization							
h. Project Amortization							
i. Supplies							
j. Other Expenses (Specify)							
k. Total Operating Expenses							
3. Income			_		_		_
a. Income from Operation							
b. Non-Operating Income							
c. Subtotal							
d. Income Taxes							
e. Net Income (Loss)							

Table 3 cont.	Two Mo Ended F Years	st Actual Recent	Current Year Projected		ojected Years inding with first full year at full utilizatio		
CY or FY (Circle)	20	20	20	20	20	20	20
4. Patient Mix: A. Percent of Total Revenue							_
1) Medicare							
2) Medicaid							
3) Commercial Insurance							
4) Self-Pay							
5) Other (Specify)							
6) TOTAL	100%	100%	100%	100%	100%	100%	100%
B. Percent of Patient Days\Vis	its\Proced	lures (as a	pplicable)	1			
1) Medicare	1						
2) Medicaid							
3) Commercial Insurance							
4) Self-Pay							
5) Other							
6) TOTAL	100%	100%	100%	100%	100%	100%	100%

(INSTRUCTION: ALL EXISTING FACILITY APPLICANTS MUST SUBMIT AUDITED FINANCIAL STATEMENTS)

TABLE 4: <u>REVENUES AND EXPENSES - PROPOSED PROJECT</u>

(INSTRUCTION: Each applicant should complete this table for the proposed project only)

	Projected Years (Ending with first full year at full utilization)						
CY or FY (Circle)	20	20	20	20			
1. Revenues							
a. Inpatient Services							
b. Outpatient Services							
c. Gross Patient Service Revenue							
d. Allowance for Bad Debt							
e. Contractual Allowance							
f. Charity Care							
g. Net Patient Care Service Revenues							
i. Total Net Operating Revenues							
2. Expenses							
a.Salaries, Wages and Professional Fees (including fringe benefits)							
b. Contracted Services							
c. Interest on Current Debt							
d. Interest on Project Debt							
e. Current Depreciation							
f. Project Depreciation							
g. Current Amortization							
h. Project Amortization							
i. Supplies							
j. Other Expenses (Specify)							
k.Total Operating Expenses							

Table 4 cont.		Projected Years (Ending with first full year at full utilization)						
CY or FY (Circle)	20	20	20	20				
3. Income								
a. Income from Operation								
b. Non-Operating Income								
c. Income								
d. Income Taxes								
e. Net Income (Loss)								
4. Patient Mix: A. Percent of Total Revenue								
1) Medicare								
2) Medicaid								
3) Commercial Insurance								
4) Self-Pay								
5) Other (Specify)								
6) TOTAL	100%	100%	100%	100%				
B. Percent of Patient Days\Vi	sits\Procedu	es (as applica	ıble)					
1) Medicare								
2) Medicaid								
3) Commercial Insurance								
4) Self-Pay								
5) Other (Specify)								
6) TOTAL	100%	100%	100%	100%				

TABLE 5. REVENUES AND EXPENSES - (for first full year at full utilization)

(INSTRUCTION: Group revenues and expenses by service category)

	Comp Care	Assisted Living	Extended Care	Respite Care	Adult Day Care	Community Based Services	TOTAL		
CY or FY (Circle)									
1. Revenues:									
a. Inpatient Services									
b. Outpatient Services									
c. Gross Patient Service Revenue									
d. Allowance for Bad Debt									
e. Contractual Allow.									
f. Charity Care									
g. Net Patient Care Services Revenue									
h. Other Operating Revenue (Specify)									
i. Total Operating Revenues									
2. Expenses									
a. Salaries, Wages, and Professional Fees (including fringe benefits)									
b. Contractual Serivces									
c. Interest on Current Debt									
d. Interest on Project Debt									
e. Current Depreciation									
f. Project Depreciation									
g. Current Amortization									
h. Project Amortization									

Table 5 Cont.	Comp Care	Assisted Living	Extended Care	Respite Care	Adult Day Care	Community Based Services	TOTAL
i. Supplies							
j. Other Expenses (Specify)							
k. TOTAL Operating Expenses							
3. Income							
a. Income from Operation							
b. Non-Operating Income							
c. Subtotal							
d. Income Taxes							
e. Net Income (Loss)							
4. Patient Mix							
A. Percent of Gross	_	•	•	1	_		
1. Medicare							
2. Medicaid							
3. Commercial Insurance							
4. Self Pay							
5. Other (Specify)							
6 TOTAL	100%	100%	100%	100%	100%	100%	100%

Table 5 cont.	Comp Care	Assisted Living	Ex ^r Ca	tended re	Respit Care	e	Adult Day Care	Community Based Services	TOTAL
B. Percent of Patient Da	ys by Payor S	Source							
1. Medicare									
2. Medicaid									
3. Commercial Insur.									
4. Self-Pay									
5. Other (Specify)									
6. TOTAL	100%	100%	100	0%	100%		100%	100%	100%
C. Medicaid Analysis									
		Patient Day	ys	Daily R	ates				
a. Light									
b. Moderate									
c. Heavy									
d. Heavy Special									
e. TOTAL									

10.24.01.08G(3)(e). Compliance with Conditions of Previous Certificates of Need.

To meet this subsection, an applicant shall demonstrate compliance with all conditions applied to previous Certificates of Need granted to the applicant.

List all prior Certificates of Need that have been issued to the project applicant by the Commission since 1990, and their status.

10.24.01.08G(3)(f). Impact on Existing Providers.

For evaluation under this subsection, an applicant shall provide information and analysis with respect to the impact of the proposed project on existing health care providers in the service area, including the impact on geographic and demographic access to services, on occupancy when there is a risk that this will increase costs to the health care delivery system, and on costs and charges of other providers.

Indicate the positive impact on the health care system of the Project, and why the Project does not duplicate existing health care resources. Describe any special attributes of the project that will demonstrate why the project will have a positive impact on the existing health care system.

TABLE 6. MANPOWER INFORMATION

(INSTRUCTION: List by service the staffing changes (specifying additions and/or deletions and distinguishing between employee and contractual services) required by this project.)

Position Title	Current No. FTEs	Change in FTEs (+/-)	Average Salary	Employee/ Contractual	TOTAL COST
Administration					
Direct Care					
2 .					
Support					
	<u> </u>			Benefits	
				TOTAL	

(INSTRUCTION:	Indicate method of calculating benefits percentage):

TABLE 7. NURSING STAFFING PATTERN

(INSTRUCTION: On the chart below, delineate the proposed nursing staffing pattern for patient care units or services. If your staffing pattern varies among units or services, complete a separate chart for each unit)

Scheduled Staff for Typical Work Week

		WEEKDAY		WE	KEND/HOLI	DAY
	D	Е	N	D	Е	N
Staff Category						
R.N.						
L.P.N.						
AIDES						
MEDICINE AIDE						
OTHER (Specify)						

Key:	D - Day Shift
	E - Evening Shift
	N - Night Shift

If staff will not differ between "weekday" and "weekend/holiday", please indicate ______.

PART IV - APPLICANT HISTORY, STATEMENT OF RESPONSIBILITY, AUTHORIZATION AND RELEASE OF INFORMATION, AND SIGNATURE

	List names and addresses of all owners and individuals responsible for the proposed project and its implementation.
	Are the applicant, owners, or the responsible persons listed above now involved, or have they ever been involved, in the ownership, development, or management of another health care facility? If yes, provide a listing of these facilities, including facility name, address, and dates of involvement.
-	Has the Maryland license or certification of the applicant facility, or any of the facilities listed in response to number 2, above, ever been suspended or revoked, or been subject to any disciplinary action (such as a ban on admissions) in the last 5 years? If yes, provide a written explanation of the circumstances, including the date(s) of the actions and the disposition. If the applicant, owners or individuals responsible for implementation of the Project were not involved with the facility at the time a suspension, revocation, or disciplinary action took place, indicate in the explanation.
4.	Are any facilities with which the applicant is involved, or have any facilities with which the applicant has in the past been involved (listed in response to Question 2, above) ever been found out of compliance with Maryland or Federal legal requirements for the provision of, payment for, or quality of health care services (other than the licensure or certification actions described in the response to Question 3, above) which have led to actions to suspend the licensure or certification at the applicant's facility or facilities listed in response to Question 2? If yes, provide copies of the findings of noncompliance including, if applicable, reports of non-compliance, responses of the facility, and any final disposition reached by the applicable governmental authority.

	ers or responsible individuals listed in response to Quest o or been convicted of a criminal offense in any way cor elopment or management of the applicant facility or any
health care facilities liste	ed in response to Question 2, above? If yes, provide a vertical provide in the detection of the conviction of the detection o
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and act for the applicant of this authorization sha	nall be officially authorized in writing by the applicant to so the for the project, which is the subject of this application. If be attached to the application. The undersigned is the gnated official of the proposed or existing facility.
and act for the applicant of this authorization sha owner(s), or Board-desi	t for the project, which is the subject of this application. Il be attached to the application. The undersigned is the
and act for the applicant of this authorization sha owner(s), or Board-desi I hereby declare and aff application and its attac	t for the project, which is the subject of this application. Il be attached to the application. The undersigned is the gnated official of the proposed or existing facility. irm under the penalties of perjury that the facts stated in